

Setting the Standard in Health Care Excellence

July 23, 2019

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

Subject:

Approval of Agreement for Medical Transport Services with Ojai Ambulance, Inc., dba Lifeline Medical Transport (Lifeline), for a Period of One Year in an Amount Not to Exceed \$532,291; Ratification of the Health Care Agency's Authorization of Lifeline to Provide Services Pending Approval of the Agreement.

Recommendations:

1. That your Board approve, and authorize the Purchasing Agent or designee to sign, the Agreement for Medical Transport Services with Ojai Ambulance, Inc., dba Lifeline Medical Transport (Lifeline) attached as Exhibit 1, for the provision of patient medical transportation services, effective July 1, 2019, in an amount not to exceed \$532,291.
2. That your Board ratify the Health Care Agency's (HCA) authorization of Lifeline to provide services pending your Board's approval of the agreement.

Reason for Ratification:

The County's previous contract with Lifeline expired on June 30, 2019. HCA authorized the contractor to continue providing services pending your Board's approval of a new contract.

VCMC Fiscal Impact:

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/Collections/ General Fund
Funding Match Required:	None
Impact on Other Departments:	NA

Summary of Annual Revenues and Costs under this agreement:

	<u>FY2019-20</u>
REVENUE:	\$532,291
DIRECT COSTS:	\$532,291
INDIRECT COSTS:	Minor
Net Revenue <cost>	\$0

Current Year Fiscal Budget:

FY 2019-20 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated (Savings/Deficit)
Expenditures	\$504,040,129	504,040,129	\$504,040,129	\$0
Revenue	\$501,052,444	501,052,444	\$501,052,444	\$0
Operational Income/(Loss)	(\$2,987,685)	(\$2,987,685)	(\$2,987,685)	\$0

* Revenue and appropriations are included in the FY 19-20 budget. The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

Discussion:

Lifeline provides patient medical transportation for County patients to/from Ventura County Medical Center (VCMC) and Santa Paula Hospital (SPH) and other area hospitals. Lifeline will provide 24 hour coverage, seven days a week, every day of the year, including holidays. The proposed agreement replaces existing contract No. 6505 for medical transportation for patients of VCMC and SPH with a new effective date of July 1, 2019. This new contract updates the previous contract language and removes any reference to the Behavioral Health Department as these services are provided to patients at the VCMC hospitals.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding these recommendations, please contact John Fankhauser, MD,

Ventura County Health Care Agency Chief Executive Officer, County Hospitals, at (805) 652-6058.



John Fankhauser, MD
Chief Executive Officer, County Hospitals



Karla Valle
HCA Chief Financial Officer



William T. Foley
Health Care Agency Director

Exhibit:

Exhibit 1 - Ojai Ambulance, Inc. dba Lifeline Medical Transport Agreement for Medical Transport Services.